

Dutch furnishing and accessories agency seeks for European manufacturers of project furniture to extent their portfolio

Summary

Profile type	Company's country	POD reference
Business request	Netherlands	BRNL20240802009
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
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General Information

Short summary

This Dutch agency operates in high end furnishings projects. Their projects guarantee a luxurious look and refined interior. The agency seeks for European partners that operate in the field of furnishings and accessories with its own outstanding design and have the ambition to explore the Benelux market.

Full description

This Dutch agency operates on the Benelux market in high end furnishings projects. Their projects guarantee a luxurious look and refined interior. They have more than 12 years of experience in selling office furniture to dealers in the Benelux with a loyal customer base.

The agency collaborates in a quality high-end network of dealers and architects in the Benelux. Due to their experience this agency is well aware that retailers need short lines, flexibility and fast acting. The services they offer are geared towards that. They believe in a personal approach and are genuinely involved with their business partners and clients.

The agency seeks for European partners that operate in the field of furnishings and accessories with its own outstanding design and have the ambition to explore the Benelux market.

Advantages and innovations

Technical specification or expertise sought

- European manufacturer in project furnishings
- Good back office in English for the customer.
- Providing Pcon access or SketchUp

Stage of development

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 17: Partnerships to achieve the Goal**

IPR Status

Partner Sought

Expected role of the partner

The agency wants to collaborate with European partners that operate in furnishing projects for high end dealers and architects.

Potential partners are manufacturer of project furniture or accessories and have:

- A good back office for the clients, providing order conformations, quotations or lead times.
- A nice (custom) collection with an annual extension of new designs
- certifications on the products.
- Trustworthy leadtimes.
- A line of products providing good quality with warranty.
- Marketing tools and documentations

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 11-49**
- **SME 50 - 249**



Dissemination

Technology keywords

Market keywords

- **07004005 - Furnishing and Furniture**
- **07004003 - Home furnishing and housewares**
- **07004004 - Housewares**

Targeted countries

Sector groups involved

- **World**

