

Finnish company is looking for sand silos manufacturer from Baltia and Poland

Summary

Profile type

Business request

Company's country

Finland

POD reference

BRFI20241122011

Profile status

PUBLISHED

Type of partnership

**Supplier agreement
Commercial agreement**

Targeted countries

- **Hungary**
- **Poland**
- **Latvia**
- **Estonia**
- **Lithuania**
- **Bulgaria**
- **Czechia**
- **Slovenia**
- **Slovakia**
- **Ukraine**
- **Romania**

Contact Person

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Term of validity

**22 Nov 2024
22 Nov 2025**

Last update

22 Nov 2024

General Information

Short summary

Company is seeking sand silos manufacturer. Silos are located outdoors so they need to endure Nordic weather conditions. Silos are used as short term storage where winter maintenance units can fill their own containers. Silos are filled with crushed stone aggregate, rubble size 2-8 mm. Silos need to be around 15 m3 in volume, roughly 2,5 meters free height and leg width 2,5 - 3 meters. Silos need to have mechanical surface level indicator.

Full description

Finnish startup-company selling and delivering stone aggregates and yard pavements seeks sand silos manufacturer. Company is planning to start sand silos renting business in Finland and is therefore looking for competent subcontractor for sand silos.

The silos should be around 15m³ (or bit more) in volume. Preferred free height is around 2,5-3 meters and free leg width around 2,5 meters. Silos are located outdoors all year round so they need to endure volatile Nordic weather conditions. Modular design is preferred so that cost effective transport and assembly on site is possible. Ideal subcontractor is able to design, manufacture and deliver sand silos to Finland. Subcontractor is expected to deliver 10-20 silos. Depending on company's renting businesses success more orders are expected on yearly base.

Advantages and innovations

Technical specification or expertise sought

The company is looking for competent silo manufacturer. Ideally the manufacturer is able manufacture and deliver the silos to Finland, designing the silos is optional. Silos need to be around 15 m³ in volume, roughly 2,5 meters free height and leg width 2,5 - 3 meters. Silos need to be equipped with mechanical surface level indicator. Silos are located outdoors so they need to stand harsh Nordic weather conditions (i.e. rain, snow, frost, sun, changing temperatures) without for example rusting problems. Subcontractor is expected to be able to manufacture safe, cost effective, good quality silos with long lifetime expectancy. First order is planned to be 10-20 silos. Depending on company's silo businesses success more orders are expected yearly.

Stage of development

Sustainable Development goals

• **Not relevant**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

Manufacturer of sand silos. Ideal partner transports the silos to Finland. To be able to design the silos is optional.

Type of partnership

Type and size of the partner

Supplier agreement

Commercial agreement

• **SME <=10**

• **SME 50 - 249**

• **Big company**

• **SME 11-49**

Dissemination

Technology keywords

Market keywords

• **08003007 - Other industrial equipment and machinery**

• **08005 - Other Industrial Products (not elsewhere classified)**

Targeted countries

Sector groups involved

• **Hungary**

• **Poland**

• **Latvia**

• **Estonia**

• **Lithuania**

• **Bulgaria**

• **Czechia**

• **Slovenia**

• **Slovakia**

• **Ukraine**

• **Romania**

Media

Images



[picture of silo](#)

